

Location:	Central, Trinidad and Tobago
Closing Date:	April 22, 2026
Job Type:	Full time, Remote
Salary:	Undisclosed
Posted:	Posted today (11 hours ago)
Source:	JobsTT

Description

CipherQuest provides cybersecurity services across the Caribbean, with Luxembourg affiliates. They seek a dynamic and results-driven professional to expand their regional presence.

Key Responsibilities

- Formulate and execute strategic sales initiatives for Caribbean expansion
- Cultivate key client relationships with decision-makers in the security sector
- Collaborate with marketing to generate leads and enhance brand awareness
- Support technical team in pre-sales consultations addressing client concerns
- Monitor industry developments and competitive landscape
- Deliver persuasive presentations showcasing service value
- Meet and surpass revenue targets

Qualifications & Requirements

- 5+ years technology sales experience with proven revenue growth
- Solid grasp of cybersecurity concepts and industry trends
- Strong communication and interpersonal capabilities
- Results-focused approach to exceeding sales goals
- Caribbean cybersecurity market familiarity preferred
- Ability to travel regionally as needed

How to Apply

Click the 'Apply For Job' button on JobsTT. Benefits include competitive salary with performance bonuses, professional development, flexible arrangements, and collaborative environment.